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|  | | | A B O U T M E |  | |  | Neesha Agarwal  Sales & project management Objective To transition from managing sales targets to managing projects successfully through data inferences and visualization ExperienceSenior manager sales : I.C.E(Jan 2003 to July 2016) Leading a team of sales TLs and Field sales agents  Achieving and exceeding monthly & quarterly sales targets  Analyzing & assessing changing consumer behavior to drive tailor made packages/solutions  Managing and reviewing initiatives and targets in monthly and quarterly business reviews  Strategizing and planning new customer acquisition (stay at home mother : aug 2017 to december 2020)Additional certifications Project Management Principles : EDX (2020)  Lean Project Management : London business school (2020)  Power BI : Coursera (2021)  Data Analytics : Coding Invaders (2021)  Achievements  National Award : Best Sales Innovator (I.C.E)  Gold Medalist Marathon, Sprint  LinkedIn Sales Influencer (2017) Skills Data Analytics  Revenue & Growth  Project Management  Online/offline sales strategy |
| I believe in pursuing my passion with persistence. An agile mindset and positive attitude makes me accomplish mammoth challenges | | | | | |
|  | C O N T A C T | | | |  |  |
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|  | | E D u c a t i o n | | |  |
|  | | | | | |
|  | | Lowry Memorial college Graduation 2001 | | | |
|  | | St. Blaise HSC 1998 | | | |

